

JASON JONES, MBA

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OPERATIONS EXECUTIVE

People-Focused, Visionary Leader

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Delivering Value Through Combined P&L Leadership and Financial / HR Acumen

July 1, 2014

Michelle Wright
Human Resources Manager
Big Box Corp.
111 Sunshine Lane SW
Calgary, Alberta T2T 2T2

RE: VP Operations;

Building high performance operations and teams is my expertise. Whether managing unforeseen challenges, leading cultural turnarounds, or weathering tough economies, I have delivered results:

- Grew revenues by \$22M in a recessionary environment.
- Revitalized underperforming business unit to increase revenues by 51% in 2 years.
- Improved operational productivity; reduced costs by 22% while increasing efficiency by 35%.

I maintain a strong people philosophy, leveraging a background in human resources, which helps me lead tough negotiations, locate resolutions, and achieve buy-in on established visions. By rallying others around a cause, I have:

- Successfully engaged staff to build an improved safety culture, reducing lost time injuries by 80+%.
- Merged two culturally distinct businesses with seamless client transition and full staff buy-in.
- Recruited and leveraged top talent, matching skills to requirements to create a team that is the 'envy of the organization'.

Described as genuine, my uncompromising work ethic, excellent communication skills, and strong financial acumen – coupled with my P&L leadership and HR expertise – continually create organizational value.

Primed to excel in another senior-level position, I am confident I can deliver similar results for Bix Box Corp., and I would welcome an opportunity to learn more about your needs.

Sincerely,

Jason Jones, MBA
Enclosed: Resume